



Anil Neerukonda Institute of Technology & Sciences (Autonomous)

(Permanent Affiliation by Andhra University & Approved by AICTE
Accredited by NBA (ECE, EEE, CSE, IT, Mech. Civil & Chemical) & NAAC)
Sangivalasa-531 162, Bheemunipatnam Mandal, Visakhapatnam District

Phone: 08933-225083/84/87
Website: www.anits.edu.in

Fax: 226395
email: principal@anits.edu.in

22-07-2023

CIRCULAR

In view of the forthcoming placement on SalesForce, All the faculty and students are hereby informed to attend the 3 day workshop on SalesForce by IT Department, ANITS. The details are mentioned below.

Speaker : Mr. R. Rakesh Kumar

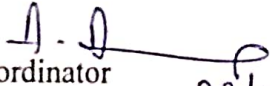
iWaveLabs YouTube Channel For Placement Training

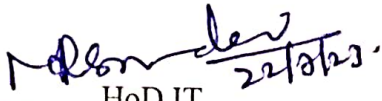
Date : 22-07-2023 to 24-07-2023

Time : 5.45 PM

Platform : Google

Faculty Coordinator


22/7/23.


HoD IT
HEAD OF THE DEPARTMENT
Department of Information Technology
Anil Neerukonda Institute of Technology
& Sciences (Autonomous)
Sangivalasa, Visakhapatnam.



Anil Neerukonda Institute of Technology & Sciences (Autonomous)

(Permanent Affiliation by Andhra University & Approved by AICTE
Accredited by NBA (ECE, EEE, CSE, IT, Mech. Civil & Chemical) & NAAC)

Sangivalasa-531 162, Bheemunipatnam Mandal, Visakhapatnam District

Phone: 08933-225083/84/87

Fax: 226395

email: principal@anits.edu.in

Website: www.anits.edu.in

SUMMARY REPORT SalesForce Workshop IV/IV IT A, B, C

Date:25/7/2023

Number of Students:210

Objective:

1. Get into insights of essential characteristics of cloud computing, architecture, and applications.
2. Understand the underlying concepts of proprietary language Apex developed by Salesforce.com.
3. Understand Customer relationship management (CRM) to manage, track, and store information related to your company's current and potential customers.

This Session was organized to explore the recent buzzword "SalesForce" in the IT world on 22-07-2023 (Online) in IT Department. The session was organized by Mr. R. Rakesh Kumar, iWaveLabs YouTube Channel For Placement Training. During this session, the following content was delivered to the students.

- i. Quick Introduction
- ii. Introduction to Cloud computing
- iii. Let's learn Salesforce online
- iv. APIs?
- v. Understand and Interact with " Custom Objects"
- vi. Top tools that can boost learning

Faculty Coordinator

Dr.A.Anupama

HoD-IT

Dr.M.Rekha Sundari

Glimpses of the SalesForce Workshop

API

- These APIs helps the developers to customize the Salesforce mobile application.
- These APIs allows the various bits of programming to interface with each other and trade data.
- Without knowing many details, we can connect our apps with other apps.
- These APIs helps the developers to access apps from any location.

4:18 PM | jai-yogee-itr

salesforce

Salesforce Is updating pricing in August.

4:38 PM | jai-yogee-itr

New Product

7:37 PM | jai-yogee-itr

Mr. R. Rakesh Kumar addressing the students

Rakesh Kumar


Attendance

First name	Last name	Email	Duration	Time joined	Time exited
A211265110	AAKIFAH	aakifah.21.it@anits.edu.in	1 hr 34 min	11:03	12:37
3.20E+11	ARJIRAGH	arjiraghuram.20.it@anits.ec	2 min	11:03	11:04
321126511L	Beharasnini	beharasrinivas.le.21.it@ani	1 min	12:24	12:25
3.20E+11	BOINAMAN	boinamanasasri.20.it@anits	6 sec	11:38	11:38
3.20E+11	BURAGAPL	buragapuharika.20.it@anits	46 min	11:32	12:18
A211265110	CHADA SAI	chadasaianjanamanaswitha	1 hr 16 min	11:01	12:17
3.20E+11	CHETTISRIS	chettisrisaidhyanesh.20.it@	7 sec	11:05	11:06
3.20E+11	CHICHULAF	chichulapranathi.20.it@anit	44 min	11:54	12:37
3.20E+11	CHINTALAC	chintalacinmaykumar.20.it	1 hr 14 min	11:07	12:22
it	class2	it_class2@anits.edu.in	1 hr 46 min	10:51	12:37
3.20E+11	DABBURIP	dabburipushpalatha.20.it@	41 sec	11:53	11:54
3.20E+11	DEBARUKU	debarukulagreeshmavenu.2	1 hr 32 min	11:05	12:37
321126511L	Dharmalan	dharmalamaheshreddy.le.2	1 min	11:24	11:25
3.20E+11	DONGAVET	dongavenkatasumanth.20.i	47 min	11:49	12:36
3.20E+11	GADIDHEE	gadidheerajreddy.20.it@an	9 min	11:02	11:11
A211265110	GANDETI C	gandetichetankumar.21.it@	39 sec	11:02	11:03
3.20E+11	GANTAACA	gantaakash.20.it@anits.edu	7 sec	11:03	11:04
321126511L	Gantaniraj	gantaniraja.le.21.it@anits.e	3 min	11:57	11:59
3.20E+11	GEMBALIS	gembalisrjana.20.it@anits	9 min	11:33	11:42
321126511L	Golusubha	golusubhaskarvijaykumar.le	24 min	11:17	11:41
321126511L	Grandhisri	grandhisrihari.le.21.it@anit	8 sec	11:39	11:39
321126511L	Gudevenka	gudevenkatesh.le.21.it@an	1 hr 21 min	11:17	12:37
HOD	IT	hod_it@anits.edu.in	24 sec	11:49	11:49
321126511L	Jajulamouli	jajulamoulimanoharnaidu.le	2 min	11:10	11:12
3.20E+11	JAMIPUSH	jamipushwanth.20.it@anits	4 min	12:02	12:05
321126511L	Jittukasand	jittukasanddeepkumar.le.21.	11 sec	11:36	11:36
3.20E+11	KANCHAK	kanchakoduruakash.20.it@.	11 sec	11:13	11:13
A211265110	KANIMIRE	kanimireddydivya.21.it@an	4 sec	11:45	11:45
3.20E+11	KETANAL	ketanalikhitha.20.it@anits.	6 min	11:12	12:06
321126511L	Kinthalisur	kinthalisurya.le.21.it@anits	1 hr 32 min	11:05	12:37
321126511L	Koradayoji	koradayojita.le.21.it@anits.	1 hr 34 min	11:02	12:37
3.20E+11	KOSURUPR	kosurupraneeth.20.it@anit	1 hr 37 min	11:01	12:37
3.20E+11	KOTARURA	kotaruraghuram.20.it@anit	20 min	11:55	12:15
3.20E+11	KSAIJAYAK	ksaijayakrishna.20.it@anits	1 min	11:08	11:09
3.20E+11	KSURYAKA	ksuryakantisri.20.it@anits.e	1 hr 28 min	11:09	12:37
Raakesh	Kumar	rakk*****@***.com	1 hr 36 min	11:02	12:37
3.20E+11	KURMANA	kurmanadevi.20.it@anits.ec	1 hr 34 min	11:00	12:37
3.20E+11	MADDALAI	maddalaharshamaniram.20	15 min	11:32	11:50
3.20E+11	MAHANTH	mahanthipavani.20.it@anit	33 sec	11:49	11:49
321126511L	Mallasaini	mallasainithin.le.21.it@anit	43 min	11:23	12:23
3.20E+11	MEESALAS	meesalasaimadhukar.20.cs	4 min	11:20	11:24
3.20E+11	MOTURUK	moturukavyapraneetha.20.	1 min	11:13	11:14
3.20E+11	MYLABATH	mylabathulabharath.20.cse	47 min	11:19	12:06
3.20E+11	PALURISHA	palurisharmila.20.it@anits.	31 sec	11:09	11:09
3.20E+11	PEELASAH	peelasahith.20.it@anits.edu	13 sec	11:11	11:11
Lakshmi	Prasanna	meesalalakshmiprasanna.2	10 min	11:18	11:28
3.20E+11	PUPPALAP	puppalapavitthhra.20.it@ar	4 sec	11:15	11:15

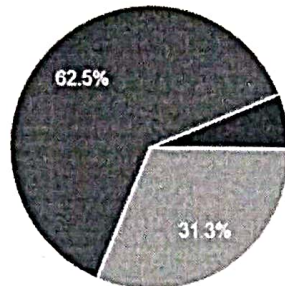
3.20E+11 RATNALAN ratnalanavya.20.it@anits.ec 7 min	11:30	11:37
3.20E+11 RAYAVARA rayavarapurensree.20.it@ 1 hr 36 min	11:01	12:37
3.20E+11 SAHUKARI sahukaritolottama.20.it@an 1 hr 37 min	11:00	12:37
3.20E+11 SANAPALA sanapalaaparna.20.it@anits 13 min	11:19	11:32
3.20E+11 SHAIKMAH shaikmahammadriyaz.20.it 19 sec	11:10	11:11
3.20E+11 SIMHADRI simhadrihar.20.it@anits.e 1 hr	11:06	12:06
3.20E+11 SRAVANIP sravanipaleti.20.it@anits.ec 53 min	11:07	12:00
321126511L23 Telaprolur telaprolumohansaikumar.le 1 hr 19 min	11:19	12:37
321126511L08 Thangulara thangularanadheer.le.21.it 5 min	12:19	12:24
3.20E+11 VANKAYAL vankayalaharshitha.20.it@a 2 min	11:08	11:10
321126511L05 Varadarup varadarupeshnagasrisai.le.27 min	11:05	11:12
321126511L15 Varrimanas varrimanasa.le.21.it@anits. 1 min	11:08	11:10

Handwritten signature

The lecture contents met your expectations

 Copy


16 responses



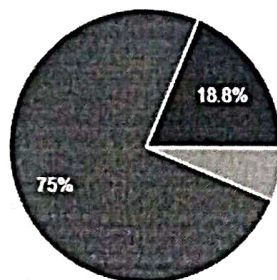
- Poor
- Fair
- Satisfactory
- Very good
- Excellent



The lecture sequence was well planned

 Copy


16 responses



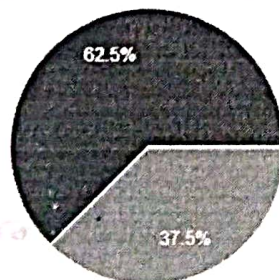
- Strongly disagree
- Disagree
- Neutral
- Agree
- Strongly agree



The level of the lecture was

 Copy

16 responses



- Too Low
- Low
- Medium
- High
- Too High



Feedback

Summary

Question

Individual

Roll Number

16 responses

320126511131

321126511L23

320126511100

321126511L20

320126511014

320126511138

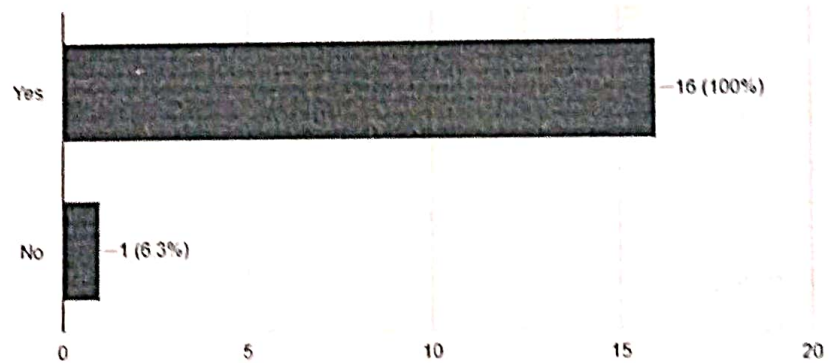
320126511036

320126511003

Were the objectives of the course clear to you?

Copy

16 responses



Abhinav

What aspects of this lecture were most useful or valuable?

9 responses

Valuable

The concepts were very well explained

Apex programming


CRM and cloud services and Apex

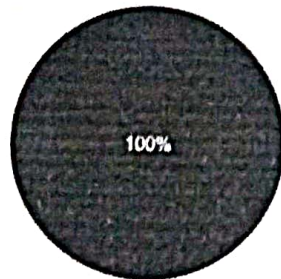
Almost everything

Contents

Interested in exploring the services of salesforce?

16 responses

 Copy



- Yes
- No

Nelson Dew

Salesforce Administration

Day-1

Introduction to Cloud Computing

- Introduction
- Cloud Service Module
- Benefits of clouds
- Introduction to CRM?
- What is CRM?
- How can CRM help?
- Evolution of CRM
- Benefits of CRM
- CRM in the Market

Introduction to Salesforce

- What is Salesforce?
- Salesforce CRM
- Salesforce License
- Sandbox Introduction

Introduction to Salesforce Cont.

- Product and Service in Salesforce
- Overview of APP Exchange
- Creating Salesforce Developer Account
- Salesforce server
- Enable caching and autocomplete on SDFC Login Page.
- Navigating Salesforce.com
- Company Profile
- Fiscal Year
- Types of Application
- Salesforce Technical Terms

Data Model

- Create an App In Salesforce Lightning
- What is an Object?

- Types of Object
- Creating Custom Object
- Salesforce Fields
- Custom Fields
- Data Types
- Standard Fields

Day -2

Data Model

- Salesforce Object Relationship
- Types of Relationship
- Lookup Relationship

Data Model

- Master -Detail Relationship
- Many to Many Relationship
- Hierarchical Relationship
- Schema Builder

Implementing Business Logic

- Formula Field
- Cross Object Formula
- Validation Rule

Implementing Business Logic

- Activate and Deactivate Validation Rule
- Rollup Summary Field
- Field Dependency

Setting Up User Interface

- Page Type
- Page Element
- Page Layout
- Accessing Page Layout

Setting UP User Interface

- Create or Edit the Page Layout

- Page Layout Assignment to Profile
- Home Page Layout
- Custom List View

Salesforce Security

- Introduction to Data Security
- Security Models
- System Level Security

Salesforce Security

- Application Level Security
- o Object Level Security
- o Field Level security

Day- 3 SALESFORCE PLATFORM DEVELOPER -I

Introduction to APEX Programming

APEX Introduction

- APEX Classes and Triggers
- Apex Development Process
- Apex Development tools
- Using Force.com IDE and Developer Console
- Apex Governor Limits

Data Types and Logic Control Statements in APEX

Primitive Data Types

- sObject Data Types
- Enum Data Types
- Collections Data Types
- Apex Operators Apex Control Statements
- Executing Apex Programs

APEX Classes

- Access Modifiers

- Apex Class Constructors
 - Apex Class Variables and Methods
 - Inheritance, Sharing, and Interface
 - 'This' keyword
 - Accessing Apex Class
 - System Classes and Methods
- Trigger in APEX and APEX Transaction
- Apex Triggers and its Types
 - The Save order of Execution
 - Trigger Syntax and Events
 - Trigger Context Variables



Anil Neerukonda Institute of Technology & Sciences (Autonomous)

(Permanent Affiliation by Andhra University & Approved by AICTE
Accredited by NBA (ECE, EEE, CSE, IT, Mech. Civil & Chemical) & NAAC)

Sangivalasa-531 162, Bheemunipatnam Mandal, Visakhapatnam District

Phone: 08933-225083/84/87

Fax: 226395

Website: www.anits.edu.in

email: principal@anits.edu.in

Summary Report

On July 22nd, 2023, the IT department conducted a 3-day workshop on "SalesForce." The event was well-received, with many students participating. A total of 210 participants were targeted. The purpose of workshop and training programs are designed to provide a comprehensive overview of the platform, covering everything from basic navigation to advanced customization and development. This workshop is designed to help individuals learn how to use Salesforce effectively.

This report summarizes the workshop discussion and is organized as follows:

1. Day 1 covered Introduction to Cloud Computing, Introduction to Salesforce Cont., and Data Models.
2. Day 2 covered: Implementing Business Logic, Setting up the user interface and security aspects.
3. Day 3 covered Introduction to APEX Programming with suitable examples.


Faculty Coordinator

Dr.A.Anupama


Head of the Department

Dr.M.Rekha Sundari